



**REGULATORY COMPLIANCE**  
WATCH LIST CHECK FOR  
SALESFORCE.COM



Dynamic Solutions. Superior Results.



CSI Regulatory Compliance, the maker of market-leading WatchDOG® compliance solutions, brings you Watch List Check for Salesforce.com. Our solution ensures continued compliance by screening all of your key account information that's stored in Salesforce, including accounts, contacts and leads.

CSI's Watch List Check offers two options for you to screen for OFAC and other watch lists:

- One-click, real-time screening allows you to screen for and review matches within the Salesforce application.
- Automated batch scanning works in the background to monitor changes to your accounts and/or contacts. On a schedule that you determine, the data is automatically sent for watch list screening.

Our Watch List Check solution enables you and your business to stay compliant by screening against more than 30 watch lists, including OFAC, BIS and OSFI. Or, you can assemble your own list. Both methods feature CSI's exclusive search algorithm, which generates low false positive rates using advanced, automated disqualification and sophisticated matching techniques. The search tolerance can be set to meet your needs, and match results are scored so that higher quality matches can easily be distinguished.

### WHY CSI'S WATCH LIST CHECK

Our Watch List Check app, available on the AppExchange for Salesforce.com users, provides two options to keep your business compliant with a click of the mouse. Also, with the real-time screening option, all screening results are available for resolution and reporting entirely within the Salesforce platform. CSI's watch list check for salesforce.com ensures continued compliance.

### WHY CSI

Businesses use CSI's leading regulatory compliance solutions to ensure they fulfill OFAC, BIS and other watch list compliance requirements, which are designed to stop money launderers, drug dealers and potential terrorists. This web-based solution features CSI's exclusive, advanced search algorithm that generates a less than 0.5 percent false positive rate, and differentiates such subtle name variations as nicknames, misspellings, abbreviations and initials.

### SYSTEM REQUIREMENTS

CSI Watch List Check is supported in the following Salesforce editions:

**Professional • Enterprise • Unlimited**



### CONTACT US

Contact CSI today to simplify compliance with government watch lists with Watch List Check for Salesforce.com.

**To learn more: [compliancesales@csiweb.com](mailto:compliancesales@csiweb.com)**

**For technical support: [atsupport@csiweb.com](mailto:atsupport@csiweb.com)**

## PERFORM WATCH LIST CHECK

Click the **New CSI Watch List Check** button to perform a check. If the record matches a name or has a "hit," the **Review Status** will return as **Not Reviewed**, and the **Status Flag** will be orange. This record must then be reviewed manually in the **Edit** screen, where the **Review Status** can be changed to **True Match** or **False Positive**.

The screenshot shows the Salesforce Account Detail page for ASSA CORP. The 'New CSI Watch List Check' button is circled in green. The page displays account information, additional information, address information, contacts, and opportunities. A table at the bottom shows the results of the watch list check.

Action	Created Date	List Date	List Description	# of Hits	Comment	Review Status	Status	CSI WatchDOG Lookups
Edit   Del	7/8/2015	7/3/2015	Office of Foreign Assets Control	2		Not Reviewed	Orange Flag	LU-1858
Edit   Del	7/8/2015	7/3/2015	England HM Treasury Sanction List	2		Not Reviewed	Orange Flag	LU-1858

## REVIEW RESULTS

Once in the **Edit** screen, you can review the record results, including the list name, entity number and aliases. Here, the **Review Status** can be changed and **Comments** can be added.

The screenshot shows the Salesforce CSI WatchDOG Lookup page. The 'Review Status' dropdown is set to 'True Match' and is circled in orange. The page displays the lookup details, including the list description, list date, name searched, and address type. The 'Results Returned' section shows the entity details and remarks.

**Entity Details:**

- OFAC Entity Number: 11325
- Entity Type: other
- Other Name: ASSA CORP.
- Remarks: Modified On: 12/17/2008; Additional Sanctions Information - Subject to Secondary Sanctions; Tax ID No. 1359322 (United States);
- Programs: NPWMD(Non-Proliferator Weapons of Mass Destruction); IFSR(Iranian Financial Sanctions Regulations)

## STATUS UPDATES

Once the **Review Status** has been updated, the **Status Flag** will be red for **True Matches**. If the check brings back no matches, the **Status Flag** will be green.

The screenshot shows the Salesforce Account Detail page for ASSA CORP. The 'Review Status' dropdown is set to 'True Match' and the 'Status Flag' is red. The 'New CSI Watch List Check' button is circled in orange. The page displays account information, additional information, address information, contacts, and opportunities. A table at the bottom shows the results of the watch list check.

Action	Created Date	List Date	List Description	# of Hits	Comment	Review Status	Status	CSI WatchDOG Lookups
Edit   Del	7/8/2015	7/3/2015	Office of Foreign Assets Control	2		True Match	Red Flag	LU-1858
Edit   Del	7/8/2015	7/3/2015	England HM Treasury Sanction List	2	Weapons of Mass Destruction: Do not sell.	True Match	Red Flag	LU-1858

